SCLOA Study Guide 2017

1. Historical & Cultural Development
   1. Social Psychology
   2. Social Cognition
   3. Cultural Psychology
   4. Social Neuroscience
2. Principles of SCLOA (4)
   1. Influence of social and cultural environment
   2. Concepts of the individual and social self
3. Sociocultural Cognition
   1. Situational Factors
   2. Dispositional Factors
      1. Cross-situational consistency/stability
      2. Five-Factor Model
   3. Attribution Errors
      1. Fundamental attribution error
      2. Self-serving bias
   4. Social Identity Theory
      1. Categorization
      2. Social Identity
      3. Comparison and distinctiveness
      4. Minimal Group Paradigm
   5. Stereotypes
      1. Social Cognitive theories
      2. SIT Theories
      3. System justification/social representations theory
4. Social Norms
   1. Social Learning Theory
   2. Compliance
      1. Lowballing
      2. Foot-in-the-door
   3. Conformity
      1. Informational influence
      2. Normative influence
      3. Dual process models
      4. Referent informational influence
   4. Dispositional/Situational explanations of conformity
   5. Additional Factors
      1. Risky Shift/Group Polarization
      2. Social Comparison
      3. Social Identity Theory
   6. Groupthink
5. Cultural Norms
   1. Definitions
   2. Dimensions of behavior
      1. Individualism
      2. Collectivism
         1. Compliance
         2. Conformity
      3. Time orientation
6. Emic and Etic Concepts
   1. Depression
      1. Etic approach
      2. Emic approach
      3. Combination
7. Ethical considerations
   1. Experiments
   2. Correlational Studies
   3. Case Studies
   4. Ethics